


Kolumbus Healthcare



Annual Report
2023-24

Welcome!

With great pleasure, We, the Directors of Kolumbus Healthcare, proudly present the efforts done and collective achievement of various teams which are responsible for companies growth and beneficiaries satisfaction for unserved & unreached for the year 2023.

As we celebrate these achievements, we also recognize that our journey is ongoing. Challenges will arise, and new opportunities will present themselves. However, with the strength of our collective efforts and the support of our dedicated teams, we are confident in our ability to continue making a meaningful difference in the lives of those we serve.

We extend our deepest gratitude to each member of the Kolumbus Healthcare family, our partners, and the communities we serve. Together, we are making healthcare more accessible, inclusive, and impactful.

Ajay Kulkarni.

Dr. Swati Kulkarni.

Our story



Our commitment to reaching those in remote and underserved communities has seen significant progress. From telemedicine with Dispensing services, Especially community outreach programs, Digitization of records for future analysis, we have embraced cutting-edge technologies and methodologies to enhance the overall healthcare experience for our beneficiaries.

The response of the newly introduced VFC projects showing the results which involving the community in their own healthcare, we aim to create sustainable positive impact

The collaborative spirit within our organization has been a driving force behind our success. Departments have worked seamlessly together, fostering an environment where ideas are shared, challenges are overcome, and successes are celebrated collectively.

We are proud to report positive feedback and testimonials from beneficiaries who have experienced improved healthcare services, and we remain dedicated to continually enhancing the quality of care we provide.

About us

Established in 1980, under visionary Dr Vijay Khandekar, the Organization was founded with sole mission to increase healthcare accessibility and improve health outcomes in reaching primary health to vulnerable populations. **Today workforce of 60 plus dedicated**, qualified, and trained resources help us achieve our mission successfully

All-inclusive approach with continuous improvement with trainings of doctors and paramedical staff, use of local people for logistics, local health stake holders' involvement and motivate beneficiaries to get sustained facilities are some of our key deliverables. CSR Health Services **offered on pan-India level**. Presently providing services in Maharashtra, Gujarat, Andhra Pradesh and Karnataka with cluster of services.

Today we are recognized as

Affordable, Broad, Consistent, Efficient, Furthering Goal of Health & Caregiving as CSR Implementation Partners

“ यत्कर्म कुर्वतोऽस्य
स्यात्परितोषोऽन्तरात्मनः।
तत्प्रयत्नेन कुर्वीत विपरीतम्
तु वर्जयेत् ॥

“Do that work with great effort by which your soul
feel satisfaction and
happiness “ is truly
Mission
of
Kolumbus Healthcare



—
Manusmriti

CH 21161



Our company

A Social Organization giving empathetic care for all without bias.

**Here is to the innovative thinkers, the problem solvers,
the go-getters, and the collaborators who have made
every project a triumph and we've embarked on
together is nothing short of remarkable !!**





Giving Quality Healthcare services

Be it a small hamlets in desserts of Rajasthan, Gujrath or small pada in rual maval... the reach is extraordinary.

Reaching
the
unreached...



**Return
On
Sustainability
Investments
For
Current
Year**

3,33,000

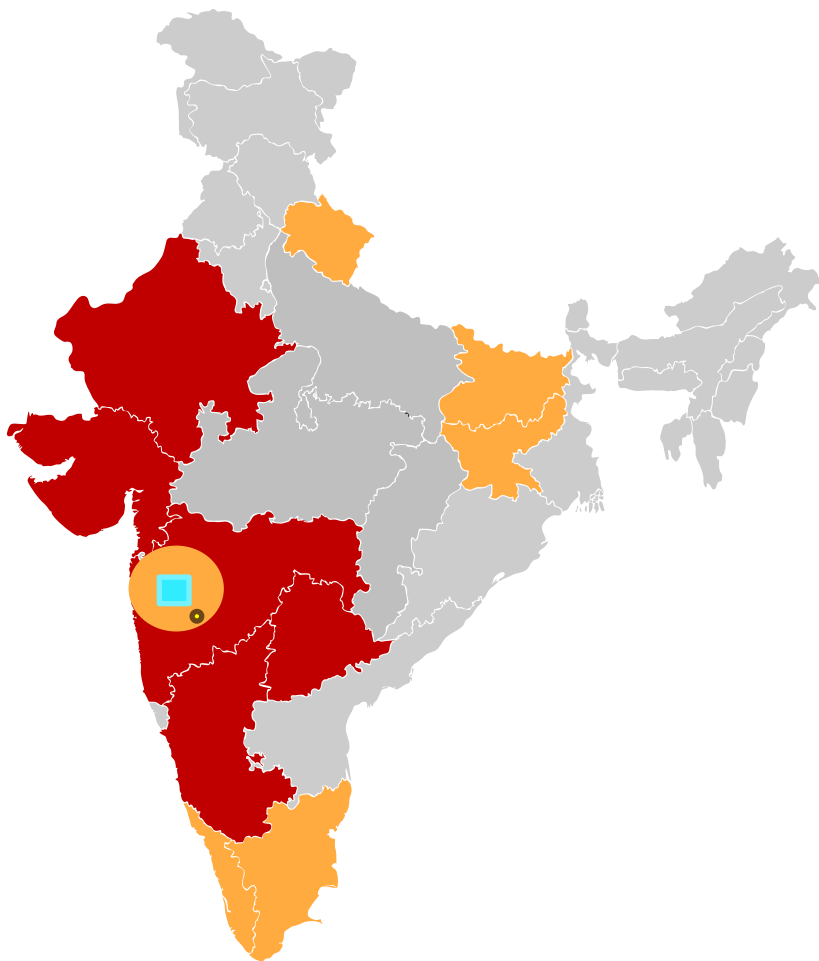
Total Outreach PAN India

Rs. 12,17,46,512/-

Total Indirect Benefit to Community

Rs. 8,51,420/-

Total Direct Benefit to Community



Mobile Medical Units

5 units across various states ran during the year

Occupational Health Clinics

4 companies opted for Occupational clinics in various state .

Diagnostic @Home

Currently the facility is available in Pune Metropolis and PCMC area .

Sahinshu

Pilot project currently running at Shirwal district.

Revenue

40% ACG

40% Sembcorp

20% CCPL

CSR Funds

Revenue receipt from
Ongoing projects

65% Ever Renew, GE
Infra, JSW, Suzlon

35% Sandvik, Emerson

Managed OC

Repeat orders for next
financial year

85% Xray

23% ECG

10% Blood Test

Diagnostics@home

More concentration to
increase revenue from
Xray services

Project & Revenue

CSR Projects

Project	Better Health Initiative	MMU Talegaon	MMU CCPL	MMU Jaisalmer	MMU Karadikonda
Amount	50L	25L	12 L	30 L	30 L

Occupational Health Clinics

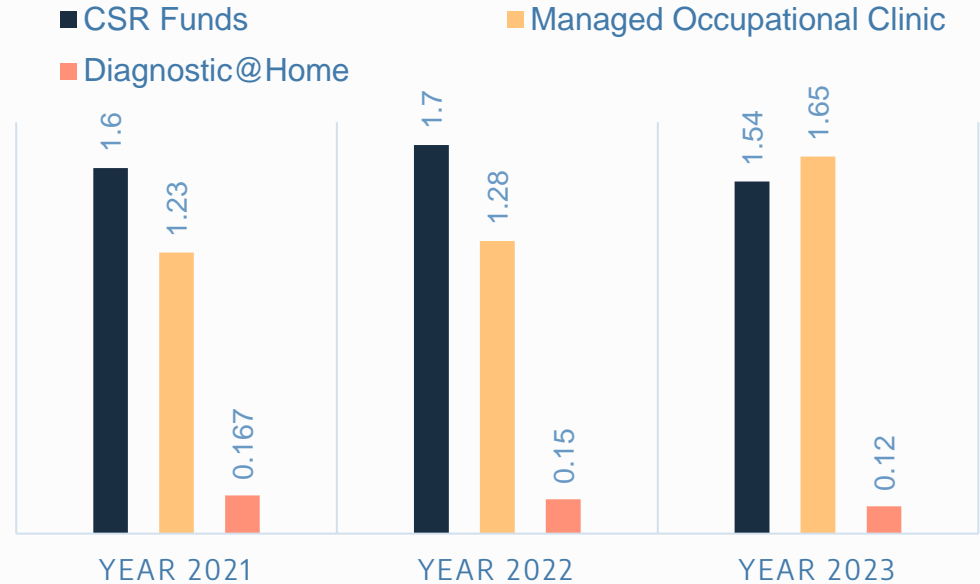
Project	INFRA & Renewable Projects	Manufacturing	IT & Pharma	Institutional
Amount	135 L	55 L	15 L	10 L

Orders at Hand for Next Yr...

Project	CSR Projects	OHC	New Clients	Revenue from new division
Amount	140 L	120 L	75 L	5L

Analysis of revenue

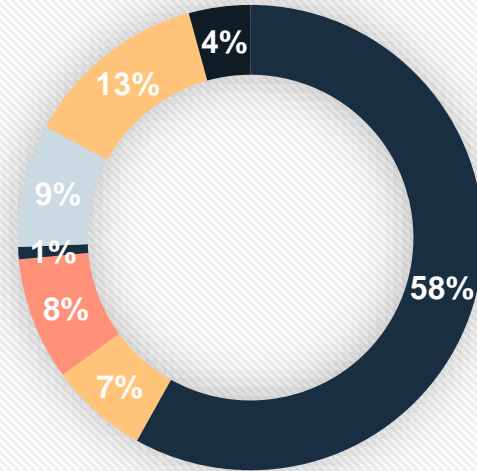
Revenue in crores



% Stable Growth Kolumbus Healthcare was able to achieve Y/Y stands at **10%** and above post pandemic.

Analysis of revenue

Revenue Spent Analysis



- Team Salaries
- Consultants Fees
- Sales and Marketing
- Business Promotional Activities
- Research & Development
- Project Spent on Medicines, Consumables etc.
- New Assets Procurement

Summary

Social Returns on investment to create brand value for CSR funding agency quantify positive outcome.

Regular reporting and stakeholder engagement ensure transparency and accountability, reinforcing our commitment to making a meaningful difference.

We uphold the highest standards of ethical business practices, ensuring transparency, integrity, and fairness in all our dealings.

Future Growth

New Clients acquisition for CSR Funds



Increased Occupational Health Clients



New diagnostic tests at home with 2 new branches and increase outreach

Telemedicine with Dispensing promotion



Hope Ride Promotion



New projects for existing clients



20% Growth

SWOT analysis

S

Strength

Wonderful execution
Quality of Services
Dependable team to implement
projects across geographical
location

W

Weaknesses

Local language

O

Opportunities

Lots of companies with
vision to spend on Health

T

Threats

Diagnostic labs are increasing in
number
Ensuring quality of service in
remote area

Key milestones in Company Growth

1

FY 2017-2024 Ongoing

Key Implementation partners for **ACG cares foundation** Healthcare Initiatives

2

FY 21-22

Achieved **highest revenue of around 5.5 Cr** in CSR Implementation and growth story continues

3

FY 2009-2024 Ongoing

Managed Occupational Clinics for **GE infra** for more than 200 project sites

4

FY 2013 -2024 ongoing

Managing Occupational clinics for **Sandvik Asia and JCB** for more than a decade

Our team



Ajay Kulkarni

With more than 25 yrs in the service to humanity



Dr Swati Kulkarni

Empathetic way of treatment with flare to adopt technology



Team

60 plus caregivers giving relentless services

Awards



Preferred Vendor

Esteemed clients felicitated Team Member Sandeep Gawali for providing outstanding services for GE Hydroelectric power plant at



Outstanding work as Social Enterprise

Pune Udyojak Purskar was awarded to Kolumbus Healthcare in Oct 23 for good work in area of expertise.



Media Recognition of Work

Local newspapers Sakal, Navshakti, Maharashtra News recognized the efforts done by the team members in area of Shirwal.

Thanks

Do you have any questions?
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