

# Kolumbus Healthcare



Annual Report  
2024-25

# Welcome!

With great pleasure, We, the Directors of Kolumbus Healthcare, proudly present the efforts done and collective achievement of various teams which are responsible for companies growth and beneficiaries satisfaction for unserved & unreached for the year 2024-25.

As we celebrate these achievements, we also recognize that our journey is ongoing. Challenges will arise, and new opportunities will present themselves. However, with the strength of our collective efforts and the support of our dedicated teams, we are confident in our ability to continue making a meaningful difference in the lives of those we serve.

We extend our deepest gratitude to each member of the Kolumbus Healthcare family, our partners, and the communities we serve. Together, we are making healthcare more accessible, inclusive, and impactful.

Ajay Kulkarni.

Dr. Swati Kulkarni.

# Our story



Our commitment to reaching those in remote and underserved communities has seen significant progress. From telemedicine with Dispensing services, Especially community outreach programs, Digitization of records for future analysis, we have embraced cutting-edge technologies and methodologies to enhance the overall healthcare experience for our beneficiaries.

The response of the newly introduced VFC projects showing the results which involving the community in their own healthcare, we aim to create sustainable positive impact

The collaborative spirit within our organization has been a driving force behind our success. Departments have worked seamlessly together, fostering an environment where ideas are shared, challenges are overcome, and successes are celebrated collectively.

We are proud to report positive feedback and testimonials from beneficiaries who have experienced improved healthcare services, and we remain dedicated to continually enhancing the quality of care we provide.

# About us

**Established in 1980**, under visionary Dr Vijay Khandekar, the Organization was founded with sole mission to increase healthcare accessibility and improve health outcomes in reaching primary health to vulnerable populations. **Today workforce of 60 plus dedicated**, qualified, and trained resources help us achieve our mission successfully

All-inclusive approach with continuous improvement with trainings of doctors and paramedical staff, use of local people for logistics, local health stake holders' involvement and motivate beneficiaries to get sustained facilities are some of our key deliverables. CSR Health Services **offered on pan-India level**. Presently providing services in Maharashtra, Gujarat, Andhra Pradesh and Karnataka with cluster of services.

Today we are recognized as

**Affordable, Broad, Consistent, Efficient, Furthering Goal of Health & Caregiving as CSR Implementation Partners**

“ यत्कर्म कुर्वतोऽस्य  
स्यात्परितोषोऽन्तरात्मनः।  
तत्प्रयत्नेन कुर्वीत विपरीतम्  
तु वर्जयेत् ॥

“Do that work with great effort by which your soul  
feel satisfaction and  
happiness “ is truly  
Mission  
of  
Kolumbus Healthcare



—  
**Manusmruti**

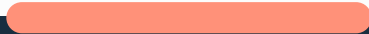
**CH 21161**



## Our company

A Social Organization giving empathetic care for all without bias.

**Here is to the innovative thinkers, the problem solvers,  
the go-getters, and the collaborators who have made  
every project a triumph and we've embarked on  
together is nothing short of remarkable !!**





# Giving Quality Healthcare services

Be it a small hamlets in desserts of Rajasthan, Gujrath or small pada in rual maval... the reach is extraordinary.



Reaching  
the  
unreached...



# Return On Sustainability Investments For Current Year

**10,64,000**

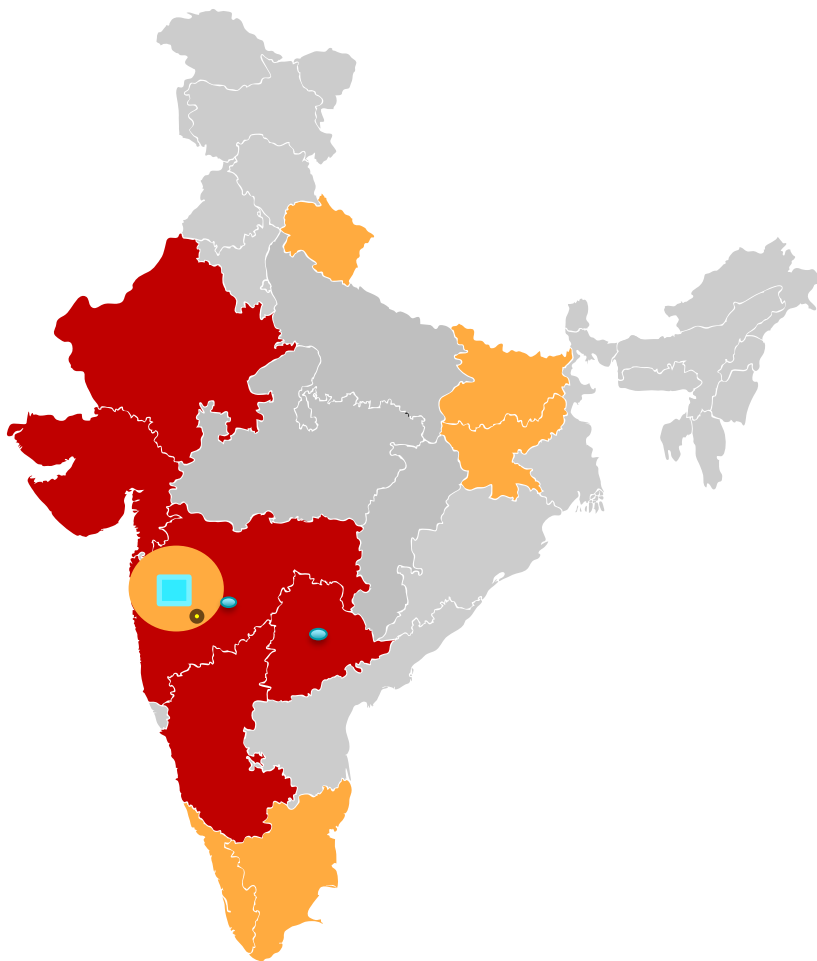
Total Outreach PAN India in a Year

**Rs. 15,20,46,512/-**

Total Indirect Benefit to Community

**Rs. 10,65,420/-**

Total Direct Benefit to Community



### Mobile Medical Units

5 units across various states ran during the year

### Occupational Health Clinics

9 companies opted for Occupational clinics in various state .

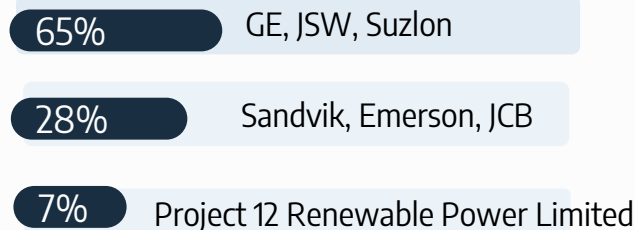
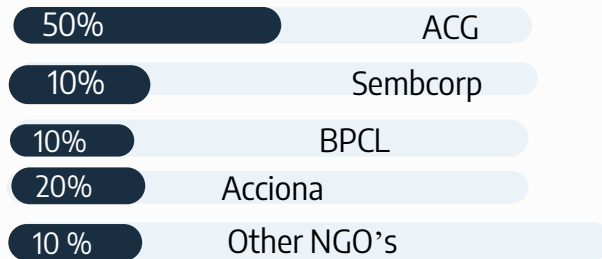
### Diagnostic @Home

Currently the facility is available in Pune, Gulbarga Metropolis and PCMC area .

### Sahinshu

Pilot project currently running at Shirwal district.

# Revenue



## CSR Funds

Revenue receipt from  
Ongoing projects

## Managed OHC

Repeat orders for next  
financial year

## Diagnostics@home Pune & Gulbarga

More concentration to  
increase revenue from  
Xray services

# Project & Revenue

## CSR Projects

Project	Better Health Program	Better Health Initiative	ALS BPCL	BLI Acciona
Amount	50L	40L	22 L	6 L

## Occupational Health Clinics

Project	Renewable Energy Projects	Manufacturing	IT & Pharma	Institutional
Amount	140 L	70 L	20 L	15 L

## Diagnostic Services@Home

Project	Pune Branch	Services Tie-up	Branch Revenue	Donations
Amount	15 L	27L	0.5L	24 L

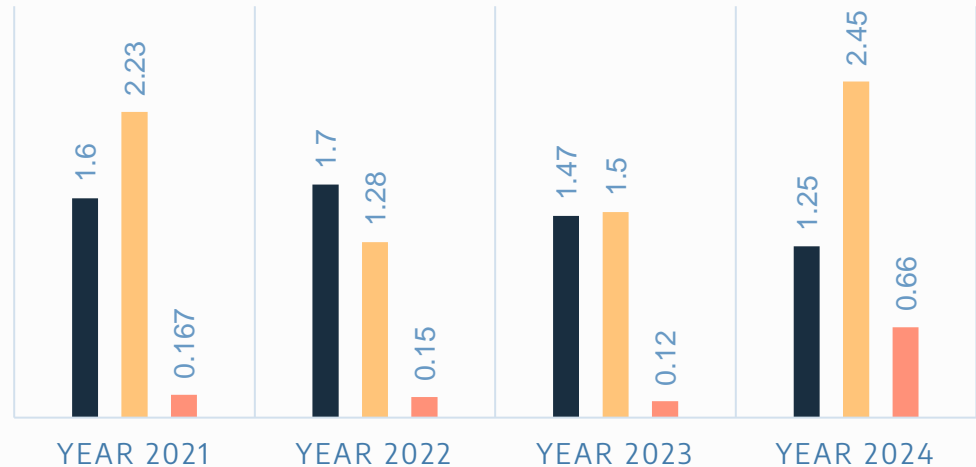
## Orders at Hand for Next Yr...

Project	CSR Projects	OHC	New Clients	Revenue from new division
Amount	150 L	130 L	40 L	5L

# Analysis of revenue

## Revenue in crores

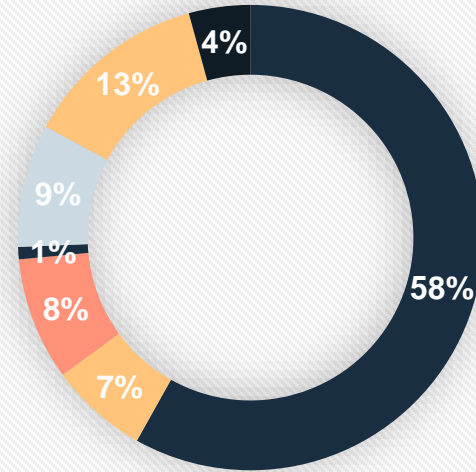
■ CSR Funds ■ Managed Occupational Clinic ■ Diagnostic@Home



% Stable Growth Kolumbus Healthcare was able to achieve Y/Y stands at **10%** and above post pandemic.

# Analysis of revenue

Revenue Spent Analysis



- Team Salaries
- Consultants Fees
- Sales and Marketing
- Business Promotional Activities
- Research & Development
- Project Spent on Medicines, Consumables etc.
- New Assets Procurement

# Summary

Social Returns on investment to create brand value for CSR funding agency quantify positive outcome. Regular reporting and stakeholder engagement ensure transparency and accountability, reinforcing our commitment to making a meaningful difference. We uphold the highest standards of ethical business practices, ensuring transparency, integrity, and fairness in all our dealings.



### **New Branches**

- The target achieved for a year by opening branches in Gulbarga and Satara

### **Telemedicine Dispensing Machine**

- Full Scale Product development & Seed Fund approach for viability support

### **New projects Pitched to Existing Client**

- Successfully added new projects to kitty

### **Donation**

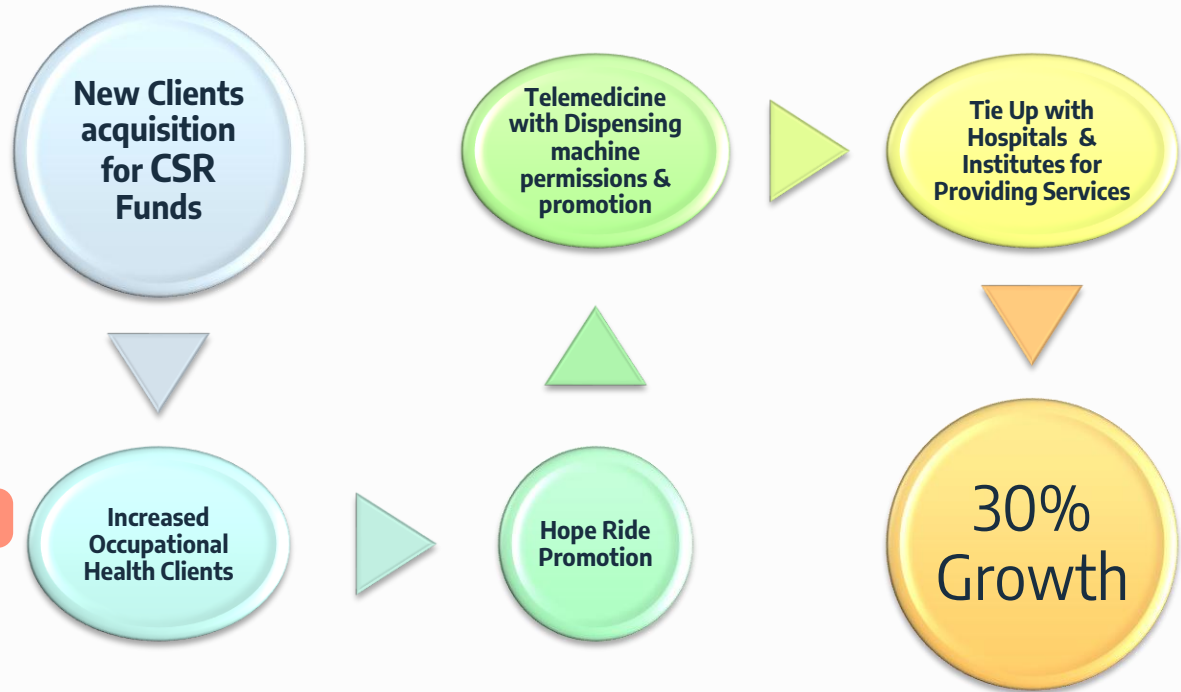
- New Cancer suitable for Mass Screening equipment's donated to Kolumbus Care foundation for Impressive work after careful evaluation

### **Services Tie-Up**

- Digital Xray Services tie-ups done with big hospitals with resources

**Set the Pace  
&  
Accelerate!!**

# Future Growth



# SWOT analysis

S

## Strength

Wonderful execution  
Quality of Services  
Dependable team to implement  
projects across geographical  
location

W

## Weaknesses

Local language

O

## Opportunities

Lots of companies with  
vision to spend on Health

T

## Threats

Diagnostic labs are increasing in  
number  
Ensuring quality of service in  
remote area

# Key milestones in Company Growth

1

## FY 2017-2026 Ongoing

Key Implementation partners for **ACG cares foundation, Acciona, BPCL Healthcare Initiatives**

2

## FY 21-22

Achieved **highest revenue of around 5.5 Cr** in CSR Implementation and growth story continues

3

## FY 2009-2026 Ongoing

Managed Occupational Clinics for **GE infra** for more than 200 project sites

4

## FY 2013 -2026 ongoing

Managing Occupational clinics for **Sandvik Asia and JCB** for more than a decade indicating quality of services

# Our team



## **Ajay Kulkarni**

With more than 25 yrs in the service to humanity



## **Dr Swati Kulkarni**

Empathetic way of treatment with flare to adopt technology



## **Team**

70 plus caregivers giving relentless services

# Thanks

Do you have any questions?  
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